



**OFFICE OF THE CHIEF EXECUTIVE OFFICER
SHRI MATA VAISHNO DEVI SHRINE BOARD, KATRA**

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No.: CO/Pur/NE/191-I/1098

Dated: 17.06.2026

Request for Inviting Quotations (RFIQ)

For and on behalf of the Shri Mata Vaishno Devi Shrine Board; through Chief Executive Officer (herein after referred as SMVDSB), the offers under two-bid system are hereby invited from manufacturers of reputed Brands/ Distributors / Suppliers for the supply of **Fruit Juices/Nourishing Drinks and Milk Based Beverages in Biodegradable Tetra Packs** over a period of **01 year from the date of issuance of 1st Supply Order or till the finalization of fresh Rate Contract** whichever is later. The rate Contract shall be extendable by another 01 year subject to satisfaction of the Competent Authority and the mutual consent of buyer / seller. The indicative quantities to be procured on annual basis are as mentioned below:-

S.N o.	Description of item	Annual Quantity
1.	Fruit Juices / Nourishing Drinks / Milk based Beverages in Biodegradable Tetra Pack Note: The competition shall be in 9 separate segments. For description of products to be procured, please see Annexure – A read with specifications of each product mentioned in Sub-Annexure-“A1” to Sub-Annexure- “A9”	10,00,000 Nos.

1. **Procedure for submission of Bid:**

The bidders shall be required to submit their bids in the Purchase Section of Shrine Board in a ‘Two-Bid’ format explained below, before the prescribed last date:

(i) **First Part(Part-A)**

- **Part A1 (Bidders details / essential documents)**: A sealed envelope super-scribed “**TECHNICAL BID**” which shall contain all relevant technical details / documents mentioned in Clause 5(A & B) along with requisite Earnest Money Deposit (EMD).
- **Part A2 (Samples)**: The samples of the offered products (atleast **02 tetra packs** of each of the product offered).

(ii) **Second Part (Part-B)**: The Price Bid shall have to be submitted as per **Annexure-‘B’** in a separate sealed envelope super-scribed “**PRICE BID**”. The rates quoted must be F.O.R. Non Engineering Store, Banganga, Katra inclusive of applicable GST, levies/discounts & all other taxes/costs.

(iii) Both the Envelops separately sealed and super-scribed **TECHNICAL BID** and **PRICE BID** respectively, shall be placed in a third sealed envelope super-scribed (in CAPITALS) as follows:

RFIQ for Supply of Fruit Juices/Nourishing Drinks
NOT TO BE OPENED BEFORE 30.06.2026
RFIQ No: CO/Pur/NE/191-I/1098 dated: 17.06.2026

2. The offers enveloped as described above, must be submitted in the Non Engineering Purchase Section, SMVDSB, Central Office, Katra by or before 3:00 PM of **30.06.2026**. Alternatively, the sealed offer may also be sent through Registered Post /Speed Post/ Courier addressed to office of the Chief Executive Officer, Central Office, Jammu Road, Katra (J&K) - 182301 so as to reach by or before the prescribed last date / time. The offer(s) received after the due date and time shall not be considered under any circumstance. The Shrine Board shall not be responsible for any postal delay as well.
3. Any conditional offers OR offers which are not appropriately sealed in the two-bid format, as explained above, OR offers received after the stipulated date and time, shall not be entertained. Any cutting or overwriting in the Documents will also make the bid liable for rejection. The Technical Bids shall be opened by the Committee, on **30.06.2026** at 3:30 PM or any other convenient date in Office of Asstt. Chief Executive Officer, SMVDSB, Katra in the presence of such bidders who may choose to be present. The date of opening of Price Bids shall be intimated only to the eligible short-listed bidders after evaluation of the Technical Bids.
4. **Validity:**
 - (i) The minimum validity of bids shall be 60 days from the last date prescribed for bid submission.
 - (ii) The period of currency of Rate Contract shall be 01 year from the date of issuance of 1st Supply Order or till the finalization of fresh Rate Contract whichever is later. The rate Contract shall be extendable by another 01 year subject to satisfaction of the Competent Authority and the mutual consent of buyer / seller.
5. **Technical Bid (First Part):**

Part (A): The bidders must meet following minimum criteria for participation / submit following relevant and reliable documents in support:

 - i) PAN and G.S.T. certificate (Self-attested copies to be attached)
 - ii) Copy of distributorship / authorized dealer certificate issued by the principal company (only if the bidder is not the principal manufacturer).
 - iii) Copy of valid FSSAI License (self-attested copy).
 - iv) The average annual financial turnover of the "The Bidder" during the last three years, ending 31st March, 2025 of the previous year should be above Rs.90.00 lakh (reliable documentary proof to be attached). The turnover of sister concerns / subsidiaries shall not be considered.
 - v) The Net Worth of the Bidder as on 31.03.2025 should be positive (certificate of Chartered Accountant with UDIN No. to be attached).
 - vi) Copies of Test Report(s) of offered product from any Government Lab or any NABL Accredited Private Laboratory or own laboratory of the principal manufacturer to be essentially submitted.
 - vii) **EMD:-**
 - a) The bidder has to submit Earnest Money Deposit amounting to Rs. 50,000/- (Rupees Fifty Thousand Only). The EMDs of un-successful bidders shall be released upon culmination of RFIQ i.e. after the issuance of Rate Contract(s) to successful bidder(s). The EMD of the successful bidder(s) shall be released after expiry of rate contract

period subject to satisfactory supply during the contract period.

- b) The EMD can be deposited in the shape of CDR / TDR / FDR of any Nationalized / Scheduled Bank duly pledged to the FA & CAO, SMVDSB. The original copy of EMD shall have to be deposited along with other prescribed documents as part of sealed Technical Bid. Without the EMD, the bids shall not be considered.
- c) Alternatively, the bidders may also transfer the amount on account of EMD in online mode (IMPS / NEFT / RTGS; as applicable) in the following account of the Shrine Board:

Account No.: 0097010100000706
Type of Account: SB
Banker: Jammu & Kashmir Bank Ltd.
Branch: Main Branch, Katra
IFSC Code: JAKA0KATTRA

- d) In the case of online transfer of EMD amount, the following shall be compulsorily adhered to (without which bids shall not be considered):
- The print-copy of screenshot of transfer shall have to be submitted (as part of technical bid envelop) in the Purchase Section prior to the specified date of opening of Technical Bids.
 - The full details of the Bank Account from which the transactions have been made shall have to be written on the body of the Transaction Screenshot.
 - The transaction to the account specified at 'c' above shall only be accepted. The transactions made to any other account of Shrine Board shall be treated as failure to deposit the prescribed EMD.
- viii) A self-attested undertaking as per **Annexure-'C'** confirming meeting of the prescribed specifications / parameters defined under **Annexure-'A1 to A9'**.
- ix) A print copy of this RFIQ document with each page signed by the bidder in token of acceptance of the terms and conditions mentioned in the RFIQ.

Part (B): The shortlisting of bidders (Brands) shall be done based on the average turnover of the brand holding company in any 3 out of the last 5 Financial Years ending on 31.03.2025. The minimum average turnover of brand holding company whose brand is offered must be Rs. 3000 crore. Such brands, the average turnover of brand-holders of which is less than Rs. 3000 crore shall not be considered for competition (relevant document to be attached).

6. **Selection Process:** Notwithstanding the rights reserved by the Shrine Board, the following process shall be adopted for the selection of products / bidders against this RFIQ:

Step 1: Technical Evaluation:

- a) The evaluation of samples of the bidders shall be carried out in the first place to ascertain general suitability of product to the intended end-use. This shall be done as a subjective judgment by a committee of officers of the Shrine Board. The products which are not found suitable shall be dropped even if the bidder meets the other technical criteria.
- b) After selection of samples, the Technical Evaluation of the bidders shall be

carried out in terms of Clause 5 (A & B) of the RFIQ which shall include scrutiny of documents.

- c) On the basis of above, bidders for each of the competition segments shall be shortlisted for considering them in the further competition.
- d) The Price-bids of bidders who are not shortlisted shall not be considered.

Step 2: Financial Evaluation:

- (a) Price Bids of short-listed bidders shall only be opened and selection of brand/bidder shall be done on of basis of quoted discount for the offered brands; separately for each of the 08 competition segments.

The bidders to specifically note that during the currency of Rate Contract with the selected bidder, while upward / downward change of MRP of the approved products shall be allowed, agreed discount percentage on MRP shall however not be revised downwards in any case.

- (b) The Board reserves the right to establish reasonability of rates, to negotiate with the L-1 bidder for competition segment and to bifurcate the Rate Contract amongst more than one bidder.

7. General Terms and Conditions:

- (i) **The offers for beverages in bio-degradable tetra-packs shall only be considered. The offers of bidders for other packing variants (PET bottles, Metal Tins etc) shall not be considered.**
- (ii) **The MRP of the offered product has to be in multiples of Rs. 5/- (such as Rs. 10/, Rs.15, Rs, 35/- etc.).**
- (iii) The annual quantity mentioned in the RFIQ is the anticipated consolidated purchase volume for all products (of 09 competition segments). This quantity is merely indicative in nature and may actually increase / decrease according to actual requirement/pilgrim influx. No claims in this regard shall be entertain able in the contract period.
- (iv) No Advance payment shall be made. The payment shall be made after receipt and inspection/ acceptance of material at Non Engineering Store, Banganga against each PO to be issued in accordance with the Rate Contract.
- (v) The successful bidder shall have to mention GST No. 01AAETS9822J1ZC of Shri Mata Vaishno Devi Shrine Board Katra while raising their bill of supplies. While filing GSTR-I, the successful bidder shall classify the supply / Service made to Shrine Board under Business (B to B) Sales. The successful bidder shall also mention six digit HSN code of the material to be supplied. In case the successful bidder doesn't upload / mention the bill under B to B, the GST amount levied in the Bill shall not be paid.
- (vi) The successful bidder shall file GSTR 1 and 3B within the due dates prescribed under the CGST / SGST Act 2017 so as to enable SMVDSB to claim timely input credit. In case of default, interest @2% per-month of tax amount shall be charged and recovered from the defaulting supplier.
- (vii) "In case the successful bidder is filling GST returns on quarterly basis he must file the Invoice Furnishing Facility (IFF) on monthly basis for Bills to Shrine Board".
- (viii) After the successful culmination of RFIQ, if the approved bidder refuses to comply with the rate approval order and subsequently the Purchase orders on account of any reason, the bidding firm(s) shall be debarred

from dealing with the Board for a continuous period of 03 years besides forfeiture of EMD/Security deposit.

- (ix) The supplier will have to supply the material against the Purchase orders issued by this office immediately as also from time to time during the rate approval period.
- (x) If during the RC period, the rate of GST is increased/ decreased or a new tax is introduced or an existing tax is abolished or any change in interpretation or application of any tax occurs in the course of performance/evaluation of contract, which was or will be assessed on the bidder in connection with the performance of the contract, an equitable adjustment of the contract price shall be made to fully take into account any such change by addition to the contract price or deduction there from as the case may be. However, no escalation in the basic cost of the item shall be allowed during the currency of the contract.
- (xi) If at any time it is established that successful bidder has sold the items to any other Government /Semi-Government department/ Institutions at a lesser price, the firm shall be liable for reimbursement of the excess rates charged besides imposition of penalty.
- (xii) The conditional, illegible, ambiguous quotation(s) and quotation(s) received after the stipulated date and time shall be out rightly rejected.

8. **Delivery Period:** The delivery period shall be **15 days** from the issuance of each Purchase Order against the Rate Contract. Before participating, the competing firm must ensure that it has the capacity to meet the delivery period criteria. The Shrine Board may or may not extend the delivery period.

Note: After the expiry of prescribed delivery period, the pending material may or may not be accepted. In case of non-acceptance of material, this order (to the extent of undelivered quantity), shall be deemed to be cancelled automatically without any further correspondence with the vendor, which shall reflect on performance of the vendor against the discharge of contractual liabilities. However, for any justified reasons (to be brought on record), if it is decided by the Shrine Board to accept the delayed supply of material, suitable penalty at the discretion of Competent Authority may be imposed on the vendor.

9. The supplied material shall have to be strictly as per the approved sample/ specifications mentioned at "**Annexure-A1 to A9**".

10. **Inspection/Rejection of the material:**

- (i) The material supplied shall be checked / inspected by the quality cell /inspection team of Shrine Board. If found of inferior quality/defective, the same shall be rejected.
- (ii) The Board reserve the right to get the supplied material tested from any recognized laboratory at any time during validity of rate contract. In case of samples put to testing getting rejected, the vendor shall have to lift back entire material from various end-use locations of Shrine Board at its entire cost. The cost of testing in such a case shall also be debited to the vendor.
- (iii) In case the supplies are rejected, same shall be lifted back by the supplier within 07 days from the date of intimation by this office, failing which penalty @ 2% of total value of rejected supplies per day shall be imposed against the supplier for a period of one week. The penalty amount shall get doubled for each subsequent week and the rejected material in the

stores shall be at the risk of the firm. Beyond one month the material shall be auctioned and storage charges shall be recovered from the supplier @2% per day. The amount acquired on account of auctioning shall be deposited to SMVDSB Account.

11. The Competent authority of SMVDB reserves the right to:
 - (i) Cancel the RFIQ or to terminate the Rate Contract / Purchase Order(s) anytime during their validity; without assigning any reason.
 - (ii) Addition / deletion / interpretation of any of the clause(s) of this RFIQ.
 - (iii) To negotiate rates with the L-1 bidder.
 - (iv) To forfeit the CDR/FDR of defaulting bidders / vendors.
 - (v) Debarring any defaulter firm from any further dealing with Shrine Board for a specified period.
 - (vi) Grant of extension with or without imposing penalty.
 - (vii) To split the demand among two or more firms.
 - (viii) To visit the premises of the bidder to verify the production capacity of the bidder.
12. **Force Majeure**: Any failure or omission to carry out the provisions of the order shall not give rise to any claim by one party against the other, if such failure or omission arises from an "Act of God" (which shall include all acts of Natural Calamities such as fire, flood, earthquakes, hurricanes, pandemics or any pestilences or from civil strikes, compliances with any statute or regulations of the Government lock outs and strikes, riots, embargoes or from any other reasons beyond the control of the parties).
13. **Arbitration**: Any of the parties may apply to the Chief Executive Officer of Shri Mata Vaishno Devi Shrine Board for appointment of the Arbitrator in the event of any dispute / difference. On receipt of such request, it shall be lawful for the Chief Executive Officer to appoint an Arbitrator to adjudicate upon the dispute / differences. The Arbitrator so appointed shall enter upon reference and decide the dispute in accordance with The Arbitration & Conciliation Act, 1996 (with latest amendments). The place of arbitration shall be Jammu / Katra.
14. **Dispute Resolution** All disputes arising hereto are subject to Jurisdiction of the Courts of Law at Katra, Reasi and Jammu.
15. This is just a RFIQ and not a Rate Contract / Purchase Order and does not create rights of any kind to the participating bidders.
16. The broad Terms and Conditions have been included but not limited to the other standards, Terms and Conditions of Contract/Supply which shall be incorporated in the Purchase Order.

Sd/-
(Dr. Gopal K Sharma),
Asstt. Chief Executive Officer
SMVD Shrine Board, Katra

Description of Items to be procured under the Rate Contract

S. No.	Competition Segment	Item (s) in the segment	MRP of the product to be purchased	Reference Sub-Annexure for specifications
1	Segment 1	Fruit Juice (Mango Flavour)	Less than Rs. 20/-	A-1
2	Segment 2	Fruit Juice (Apple Flavour)	Less than Rs. 20/-	A-2
3	Segment 3	Fruit Juice (Mix-Fruit Flavours)	Less than Rs. 20/-	A-3
4	Segment 4	Fruit Juice (Guava Flavours)	Less than Rs. 20/-	A-4
5	Segment 5	Sweet Lassi	Less than Rs. 35/-	A-5
6	Segment 6	Salted Lassi / Chhach	Less than Rs. 20/-	A-6
7	Segment 7	Ready To Drink Milk Based Cold Coffee	Less than Rs. 50/-	A-7
8	Segment 8	Nimbu Pani	Less than Rs. 20/-	A-8
9	Segment 9	Coconut Water	Less than Rs. 60/-	A-9

Note: The MRP of the offered product has to be in multiples of Rs.5/- (such as Rs.10/-, Rs.15/-, Rs, 35/- etc.).

Seal and Sign of the firm

Fruit Juices (Mango Flavour)in Tetra Pack / Biodegradable Pack		
Category	Parameter	FSSAI Requirement / Guideline
Product Type	Classification	Fruit Juice / Fruit Beverage / RTS (Ready-to-Serve) / Nectar (as applicable)
Raw Material	Source	Sound, ripe, fresh fruit or properly processed pulp/concentrate
Fruit Content	Minimum	≥10% (≥5% for Lime / Lemon)
Total Soluble Solids (TSS)	°Brix	As per category: • RTS: ≥10° Brix • Nectar/Juice: As per fruit standard
Added Sugar	Permitted	Allowed as per standard; must be declared
Acidity	Limit	As per specific fruit standards (citric acid equivalent)
Preservatives	Use	Permitted within limits (e.g., SO ₂ , Sodium Benzoate) OR may be preservative-free if aseptically packed
Additives	Colors/Flavors	Only permitted natural or nature-identical additives as per FSSAI
Microbiological	Safety	Commercially sterile (for tetra pack/aseptic packaging)
	Pathogens	Absent
Contaminants	Heavy Metals	Within FSSAI limits
	Pesticide Residues	Within prescribed limits
Packaging	Type	Aseptic/Tetra Pak packaging ensuring sterility and shelf stability
Shelf Life	Stability	Must meet declared shelf life under storage conditions
Labelling	Product Name	Must specify category (e.g., “Mango Juice”, “Fruit Beverage”)
	Declaration	Fruit %, added sugar, ingredients, nutritional info
	Claims	“No added sugar”, “100% juice” only if compliant
	Compliance	FSSAI License No. mandatory

Fruit Juices (Apple Flavour) in Tetra Pack / Biodegradable Pack		
Category	Parameter	FSSAI Requirement / Guideline
Product Type	Classification	Fruit Juice / Fruit Beverage / RTS (Ready-to-Serve) / Nectar (as applicable)
Raw Material	Source	Sound, ripe, fresh fruit or properly processed pulp/concentrate
Fruit Content	Minimum	≥10% (≥5% for Lime / Lemon)
Total Soluble Solids (TSS)	°Brix	As per category: • RTS: ≥10° Brix • Nectar/Juice: As per fruit standard
Added Sugar	Permitted	Allowed as per standard; must be declared
Acidity	Limit	As per specific fruit standards (citric acid equivalent)
Preservatives	Use	Permitted within limits (e.g., SO ₂ , Sodium Benzoate) OR may be preservative-free if aseptically packed
Additives	Colors/Flavors	Only permitted natural or nature-identical additives as per FSSAI
Microbiological	Safety	Commercially sterile (for tetra pack/aseptic packaging)
	Pathogens	Absent
Contaminants	Heavy Metals	Within FSSAI limits
	Pesticide Residues	Within prescribed limits
Packaging	Type	Aseptic/Tetra Pak packaging ensuring sterility and shelf stability
Shelf Life	Stability	Must meet declared shelf life under storage conditions
Labelling	Product Name	Must specify category (e.g., “Mango Juice”, “Fruit Beverage”)
	Declaration	Fruit %, added sugar, ingredients, nutritional info
	Claims	“No added sugar”, “100% juice” only if compliant
	Compliance	FSSAI License No. mandatory

Fruit Juices (Mix Fruits Flavour) in Tetra Pack / Biodegradable Pack		
Category	Parameter	FSSAI Requirement / Guideline
Product Type	Classification	Fruit Juice / Fruit Beverage / RTS (Ready-to-Serve) / Nectar (as applicable)
Raw Material	Source	Sound, ripe, fresh fruit or properly processed pulp/concentrate
Fruit Content	Minimum	≥10% (≥5% for Lime / Lemon)
Total Soluble Solids (TSS)	°Brix	As per category: • RTS: ≥10° Brix • Nectar/Juice: As per fruit standard
Added Sugar	Permitted	Allowed as per standard; must be declared
Acidity	Limit	As per specific fruit standards (citric acid equivalent)
Preservatives	Use	Permitted within limits (e.g., SO ₂ , Sodium Benzoate) OR may be preservative-free if aseptically packed
Additives	Colors/Flavors	Only permitted natural or nature-identical additives as per FSSAI
Microbiological	Safety	Commercially sterile (for tetra pack/aseptic packaging)
	Pathogens	Absent
Contaminants	Heavy Metals	Within FSSAI limits
	Pesticide Residues	Within prescribed limits
Packaging	Type	Aseptic/Tetra Pak packaging ensuring sterility and shelf stability
Shelf Life	Stability	Must meet declared shelf life under storage conditions
Labelling	Product Name	Must specify category (e.g., “Mango Juice”, “Fruit Beverage”)
	Declaration	Fruit %, added sugar, ingredients, nutritional info
	Claims	“No added sugar”, “100% juice” only if compliant
	Compliance	FSSAI License No. mandatory

Fruit Juices (Guava Flavour)in Tetra Pack / Biodegradable Pack		
Category	Parameter	FSSAI Requirement / Guideline
Product Type	Classification	Fruit Juice / Fruit Beverage / RTS (Ready-to-Serve) / Nectar (as applicable)
Raw Material	Source	Sound, ripe, fresh fruit or properly processed pulp/concentrate
Fruit Content	Minimum	≥10% (≥5% for Lime / Lemon)
Total Soluble Solids (TSS)	°Brix	As per category: • RTS: ≥10° Brix • Nectar/Juice: As per fruit standard
Added Sugar	Permitted	Allowed as per standard; must be declared
Acidity	Limit	As per specific fruit standards (citric acid equivalent)
Preservatives	Use	Permitted within limits (e.g., SO ₂ , Sodium Benzoate) OR may be preservative-free if aseptically packed
Additives	Colors/Flavors	Only permitted natural or nature-identical additives as per FSSAI
Microbiological	Safety	Commercially sterile (for tetra pack/aseptic packaging)
	Pathogens	Absent
Contaminants	Heavy Metals	Within FSSAI limits
	Pesticide Residues	Within prescribed limits
Packaging	Type	Aseptic/Tetra Pak packaging ensuring sterility and shelf stability
Shelf Life	Stability	Must meet declared shelf life under storage conditions
Labelling	Product Name	Must specify category (e.g., “Mango Juice”, “Fruit Beverage”)
	Declaration	Fruit %, added sugar, ingredients, nutritional info
	Claims	“No added sugar”, “100% juice” only if compliant
	Compliance	FSSAI License No. mandatory

Sweet Lassi in Tetra Pack / Biodegradable Pack		
Category	Parameter	FSSAI Requirement / Guideline
Product Type	Classification	Fermented Milk Beverage (Lassi/Buttermilk category)
Base Material	Curd (Dahi)	Prepared by lactic acid fermentation of milk
Milk Fat	Minimum	Not less than ~0.5% (practical range higher depending on formulation)
SNF (Solids-Not-Fat)	Requirement	As per milk used (Cow/Buffalo/Standardized Milk)
Total Solids	Consistency	As per formulation (curd + water + sugar)
Added Sugar	Sweet Lassi	Permitted as per GMP; must be declared on label
Acidity / pH	Typical Range	~4.2 – 4.6 (indicative for good quality)
Organoleptic गुण	Taste & Flavor	Clean, pleasant, mildly sour-sweet; free from off-flavor
	Texture	Smooth, uniform, no excessive whey separation
Microbiological	Pathogens	Absent (e.g., Salmonella, Listeria)
	Coliforms	Within FSSAI permissible limits
	Yeast & Mold	Within safe limits
Additives	Stabilizers etc.	Only permitted additives as per FSSAI, within limits
Contaminants	Adulterants	Must be free from adulterants (starch, urea, etc.)
	Residues/Toxins	Within FSSAI prescribed limits
Labelling	Product Name	“Sweet Lassi” / “Lassi (Sweetened)”
	Declaration	Ingredients, added sugar, milk type (if applicable)
	Compliance	FSSAI License No. & nutritional information mandatory

Salted Lassi / Chhachin Tetra Pack / Biodegradable Pack		
Category	Parameter	FSSAI Requirement / Guideline
Product Type	Classification	Fermented Milk Beverage (Lassi/Buttermilk category)
Base Material	Curd (Dahi)	Prepared by lactic acid fermentation of milk
Milk Fat	Minimum	Not less than ~0.5%
SNF (Solids-Not-Fat)	Requirement	As per milk used (cow/buffalo/standardized milk)
Total Solids	Consistency	As per formulation (curd + water + salt/spices)
Salt Content	Addition	Permitted as per GMP (Good Manufacturing Practice); must be declared
Spices/Condiments	Use	Permitted (e.g., cumin, ginger, herbs) under GMP
Acidity / pH	Typical Range	~4.2 – 4.6 (indicative)
Organoleptic गुण	Taste & Flavor	Pleasant, mildly sour, slightly salty; free from off-flavor
	Texture	Smooth, uniform, no excessive whey separation
Microbiological	Pathogens	Absent (e.g., Salmonella, Listeria)
	Coliforms	Within FSSAI permissible limits
	Yeast & Mold	Within safe limits
Additives	Stabilizers etc.	Only permitted additives as per FSSAI, within limits
Contaminants	Adulterants	Must be free from adulterants (starch, urea, etc.)
	Residues/Toxins	Within FSSAI prescribed limits
Labelling	Product Name	“Lassi (Salted)” / “Salted Lassi”
	Declaration	Ingredients, salt, spices (if added)
	Compliance	FSSAI License No. & nutritional information mandatory

Ready to Drink Milk based Cold Coffees in Tetra Pack / Biodegradable Pack		
Category	Parameter	FSSAI Requirement / Guideline
Product Type	Classification	Flavored Milk (Heat treated/sterilized milk with added flavor& sugar)
Base Material	Milk	Must conform to milk standards (cow/buffalo/standardized/toned)
Milk Fat	Minimum	As per type of milk used (e.g., toned $\geq 3.0\%$, standardized $\geq 4.5\%$ etc.)
SNF (Solids-Not-Fat)	Minimum	As per underlying milk standard
Milk Content	Requirement	Predominantly milk (no substitution with non-milk fat)
Added Sugar	Permitted	Allowed as per GMP; must be declared on label
Flavoring Agents	Use	Permitted natural/nature-identical/artificial flavors as per FSSAI
Color	Use	Permitted food colors within prescribed limits
Heat Treatment	Processing	Must be pasteurized/sterilized/UHT treated
Packaging	Type	Aseptic (Tetra Pak) ensuring commercial sterility
Microbiological	Standard	Commercially sterile (no viable microorganisms)
	Pathogens	Absent
Preservatives	Use	Generally not permitted in sterilized/UHT milk
Contaminants	Adulterants	Free from adulterants (Starch, Urea, etc.)
	Residues/Toxins	Within FSSAI limits
Organoleptic गुण	Taste & Flavor	Pleasant, characteristic of added flavor; free from off-taste
	Appearance	Uniform color, no coagulation or separation
Labeling	Product Name	“Flavored Milk”
	Declaration	Flavor, added sugar, ingredients list
	Nutritional Info	Mandatory
	Compliance	FSSAI License No. mandatory

Nimbu Pani Tetra Pack / Biodegradable Pack		
Category	Parameter	FSSAI Requirement / Guideline
Product Type	Classification	Fruit Juice / Fruit Beverage / RTS (Ready-to-Serve) / Nectar (as applicable)
Raw Material	Source	Sound, ripe, fresh fruit or properly processed pulp/concentrate
Fruit Content	Minimum	≥10% (≥5% for Lime / Lemon)
Total Soluble Solids (TSS)	°Brix	As per category: • RTS: ≥10° Brix • Nectar/Juice: As per fruit standard
Added Sugar	Permitted	Allowed as per standard; must be declared
Acidity	Limit	As per specific fruit standards (citric acid equivalent)
Preservatives	Use	Permitted within limits (e.g., SO ₂ , Sodium Benzoate) OR may be preservative-free if aseptically packed
Additives	Colors/Flavors	Only permitted natural or nature-identical additives as per FSSAI
Microbiological	Safety	Commercially sterile (for tetra pack/aseptic packaging)
	Pathogens	Absent
Contaminants	Heavy Metals	Within FSSAI limits
	Pesticide Residues	Within prescribed limits
Packaging	Type	Aseptic/Tetra Pak packaging ensuring sterility and shelf stability
Shelf Life	Stability	Must meet declared shelf life under storage conditions
Labelling	Product Name	Must specify category (e.g., “Mango Juice”, “Fruit Beverage”)
	Declaration	Fruit %, added sugar, ingredients, nutritional info
	Claims	“No added sugar”, “100% juice” only if compliant
	Compliance	FSSAI License No. mandatory

Coconut Water / Narial Pani Tetra Pack / Biodegradable Pack		
Category	Parameter	FSSAI Requirement / Guideline
Product Type	Classification	Coconut Water (Natural beverage from tender coconut)
Source	Raw Material	Liquid endosperm of tender coconut, free from spoilage
Fruit Content	Requirement	100% coconut water (if labeled “Coconut Water”)
Total Soluble Solids (TSS)	°Brix	Naturally occurring (typically ~4–7° Brix; no strict fixed value)
Added Sugar	Permitted	✗ Not permitted if labeled as “Coconut Water” (only natural sugars)
Dilution	Water Addition	✗ Not permitted
Acidity / pH	Typical Range	pH ~4.5 – 5.5 (indicative)
Additives	Permitted	Minimal; acidity regulators/antioxidants may be allowed as per FSSAI
Preservatives	Use	Generally not permitted in aseptic/UHT packed coconut water
Processing	Method	Pasteurized/UHT/thermal processing for safety
Packaging	Type	Aseptic (Tetra Pak) ensuring commercial sterility
Microbiological	Standard	Commercially sterile
	Pathogens	Absent
Contaminants	Heavy Metals	Within FSSAI limits
	Pesticide Residues	Within prescribed limits
Organoleptic गुण	Taste & Flavor	Natural, mildly sweet, refreshing; no off-flavour
	Appearance	Clear to slightly cloudy, no fermentation or sediment
Labeling	Product Name	“Coconut Water” / “Narial Pani”
	Claims	“No added sugar” only if compliant
	Declaration	Ingredients (should be only coconut water, if pure)
	Compliance	FSSAI License No. mandatory

**Financial Quote
(Bill of Quantities)**

(on the letter head of the firm)

M/s _____

S. No.	Competition Segment	Item (s) in the segment	Brand Offered	Flavours	MRP of offered Product	Offered Percent discount on MRP
1	Segment 1	Fruit Juice (Mango Flavour)				
2	Segment 2	Fruit Juice (Apple Flavour)				
3	Segment 3	Fruit Juice (Mix-Fruit Flavour)				
4	Segment 4	Fruit Juice (Guava Flavour)				
5	Segment 5	Sweet Lassi				
6	Segment 6	Salted Lassi / Chhach				
7	Segment 7	Ready To Drink Milk Based Cold Coffee				
8	Segment 8	Nimbu Pani				
9	Segment 9	Coconut Water				

Seal and Sign of the firm

UNDERTAKING

It is certified that the products offered by us are in 100% compliance to the specifications prescribed in the RFIQ No. CO/Pur/NE/ Dt: . .2026. Further, our firm shall supply the same product as offered by us, if we emerge as “successful bidder”.

Seal and signatures of the bidder